

Marshall County

Estimated Economic Impact of Agriculture, Food, and Food Processing Sectors 10/8/14

14 agriculture, food, and food processing sectors were analyzed to determine their overall contribution to the Marshall County economy.¹

These 14 sectors have a total direct output of approximately \$629 million and support 1,756.9 jobs in Marshall County. Running the model for all 14 sectors simultaneously produces the following results:

| Agriculture Contribution in Marshall Co | | | | | | | | | |
|---|------------|------------|--------------------|----------------------|---------------------|------------|--|--|--|
| Impact Type ² | Employment | % | Total Value | % of Gross | Output ⁵ | % of Gross | | | |
| | | Employment | Added ³ | Regional | | Regional | | | |
| | | | | Product ⁴ | | Product | | | |
| Direct Effect | 1,756.9 | 24% | 150,204,957.4 | 25% | 628,918,787.0 | 104% | | | |
| Indirect | | | | | | | | | |
| Effect | 462.8 | 6% | 45,139,368.7 | 7% | 76,010,439.1 | 13% | | | |
| Induced | | | | | | | | | |
| Effect | 369.8 | 5% | 27,292,375.0 | 5% | 42,672,309.8 | 7% | | | |
| Total Effect | 2,589.5 | 35% | 222,636,701.1 | 37% | 747,601,535.8 | 123% | | | |

As shown in the above table, agriculture, food, and food processing supports 2,589.5 jobs, or 35% of the entire workforce in the county. These industries provide a total economic contribution of approximately \$748 million, roughly 123% of Gross Region Product (GRP). As noted below in the calculation of Gross Regional Product, imports and institutional sales are subtracted. Therefore, counties that import a relatively large amount of goods and services will have a reduced GRP which may lead to agricultural output being greater than GRP.

Another metric used to calculate the importance of sectors in an economy is their value added as a percentage of GRP. Total value added by the 14 agriculture, food, and food processing sectors is approximately \$223 million, or 37% of the GRP. This indicates that personal income, business income, and taxes generated by these sectors account for 37% of the total economy.

¹ Article on building a contribution analysis in IMPLAN that avoids double counting: http://www.implan.com/index.php?option=com_content&view=article&id=660%3A660&catid=253%3AKB33&Itemid=70

² Direct, indirect, and induced effects sum together to estimate the total economic contribution in the state. **Direct effects** capture the contribution from agricultural and food products. **Indirect effects** capture the economic benefit from farms and agricultural businesses purchasing inputs from supporting industries within the state. **Induced effects** capture the benefits created when employees of farms, agricultural businesses, and the supporting industries spend their wages on goods and services within the state.

³ Value added = labor income + indirect business taxes + other property type income.

⁴ GRP = final demand of households + governments expenditures + capital + exports - imports - institutional sales.

⁵ Output = intermediate inputs + value added.

The following tables document the overall summary numbers of the model, top industries affected by employment and output, and a listing of all industries that were analyzed.

In the top ten by employment, Farm machinery and equipment manufacturing is the top employer in the agriculture industry with 657.9 employees. This table also shows the amount of jobs that are created by the agriculture industry in Marshall County.

| Description | Total Employment | Total Output |
|--|------------------|---------------|
| Farm machinery and equipment manufacturing | 657.9 | 359,093,984.7 |
| Grain farming | 551.9 | 67,615,597.9 |
| Cattle ranching and farming | 170.3 | 56,209,590.3 |
| Oilseed farming | 144.6 | 49,707,414.5 |
| Wholesale trade businesses | 128.5 | 22,347,273.9 |
| Animal (except poultry) slaughtering, rendering, and processing | 69.4 | 22,102,639.1 |
| Monetary authorities and depository credit intermediation activities | 57.0 | 19,559,618.8 |
| Food services and drinking places | 54.4 | 2,774,946.8 |
| Animal production, except cattle and poultry and eggs | 49.0 | 5,229,064.1 |
| Real estate establishments | 39.5 | 5,111,815.8 |

The Farm machinery and equipment manufacturing industry directly contributes approximately \$359 million to Marshall County's economy. This table also shows how much revenue is generated in other industries by having a strong agriculture industry.

| Description | Total Employment | Total Output |
|--|------------------|---------------|
| Farm machinery and equipment manufacturing | 657.9 | 359,093,984.7 |
| Grain farming | 551.9 | 67,615,597.9 |
| Cattle ranching and farming | 170.3 | 56,209,590.3 |
| Other animal food manufacturing | 37.1 | 54,562,038.4 |
| Oilseed farming | 144.6 | 49,707,414.5 |
| Wholesale trade businesses | 128.5 | 22,347,273.9 |
| Animal (except poultry) slaughtering, rendering, and processing | 69.4 | 22,102,639.1 |
| Monetary authorities and depository credit intermediation activities | 57.0 | 19,559,618.8 |
| Imputed rental activity for owner-occupied dwellings | 0.0 | 9,539,427.6 |
| Electric power generation, transmission, and distribution | 7.5 | 6,883,117.3 |

Below is a summary of all agriculture data with employment levels and output level. These values can tell how many jobs are represented by each agriculture sector and the output they contributed to Marshall County's economy.

| Oilseed farming Grain farming Greenhouse, nursery, and floriculture production All other crop farming | 146.55 551.93 0.37 7.83 170.32 | 49,044,784.55 66,714,241.03 363,059.67 5,942,280.77 |
|---|--|--|
| Grain farming Greenhouse, nursery, and floriculture production | 0.37 7.83 | 66,714,241.03 363,059.67 |
| | 7.83 | 363,059.67 |
| | | 5 942 280 77 |
| | 170.32 | J,J=2,200.11 |
| Cattle ranching and farming | | 55,458,847.05 |
| Dairy cattle and milk production | 12.62 | 5,313,181.88 |
| Poultry and egg production | 0.31 | 572,982.79 |
| Animal production, except cattle and poultry and eggs | 48.97 | 5,159,224.03 |
| Commercial logging | 31.12 | 1,814,994.22 |
| Commercial hunting and trapping | 1.05 | 123,513.74 |
| Support activities for agriculture and forestry | 23.40 | 2,453.27 |
| Other animal food manufacturing | 37.10 | 53,737,617.49 |
| Animal (except poultry) slaughtering, rendering, and processing | 69.39 | 21,611,597.06 |
| Farm machinery and equipment manufacturing | 657.91 | 345,363,250.73 |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | - |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | - |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

All 105 counties in Kansas have Implan models and agriculture contribution summary. These values do not factor in the retail environment of food sales. Food retail is important, but in order to provide the most accurate picture of what production agricultural and processing contributes to Kansas, the retail sector was omitted.